Sage UBS

2015

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Simple · Proven · Trusted

sage

Sage UBS

2015

The market leading accounting software in Malaysia, Brunei, Singapore and other ASEAN countries. Over 500,000 users.

Here at **Sage** UBS, our objective is to offer business solutions that make it easier for our customers to manage their business processes resulting in lower operational costs and reduced risk, leading to a more profitable and sustainable business.

This is achieved by providing quality products and services that are relevant to our customers, deployed with appropriate technology and are supported by local experts.

Accounting & Billing

Sage UBS Accounting & Billing is the first step to computerized business. With more than 200,000 installations in Malaysia alone, we are now a household brand among Small Medium Businesses (SMBs). Many institutions of higher learning prefer Sage UBS Accounting & Billing as part of their course as it is simple to use and has comprehensive reports. This provides a continuous availability of fresh and qualified accountants for SMEs to expand their business.

The modules available in Sage UBS Accounting & Billing include:

- General Ledger
- Debtors
- Creditors
- Fixed Assets

Sage UBS Accounting & Billing is suitable for most companies and businesses. Some examples are:

- Accounting Firms
- Co-operative Societies
- Construction Companies
- Manufacturing Companies
- Non-profit Organizations
- Retail
- Restaurants
- Trading Companies
- Training Institutions
- Wholesaler

The system enables companies to work easier and more efficiently with the following features:

- Wizard Setup to enable users a quick start in the set up processes
- Task flows displayed for easy reference and direct access to the required screen
- Transaction Wizards which provide step-by-step guide to enter transactions
- Debtor Receipt & Creditor Payment screens to give user an overview of all bank balances for better cash management and the flexibility to perform offset process simultaneously
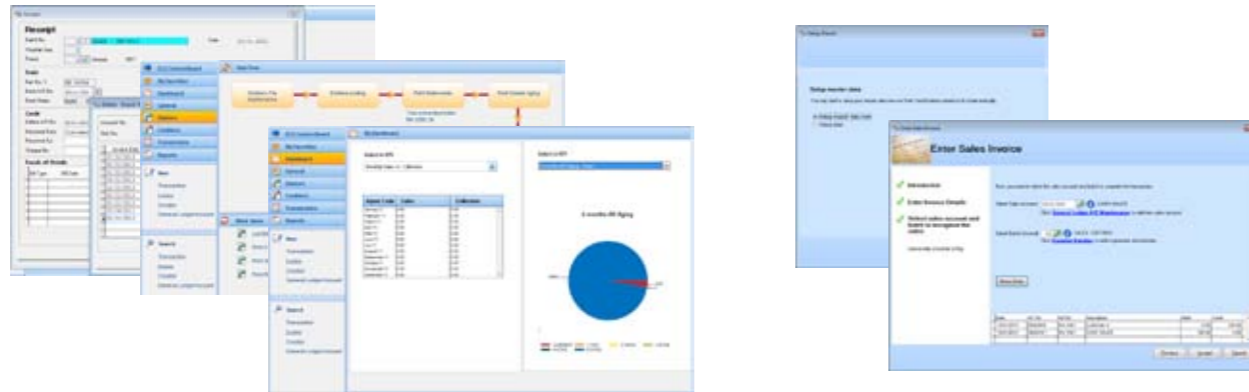
- Additional Dashboard Reports to provide easy access to critical information for better collection, fund management and business decision making
- Payment Services which serves to improve efficiency and security of your transactions
- SMS to provide flexibility on retrieving information directly from the system and sending it across to customers or suppliers with a personal message attached.

Inventory & Billing

Makes Inventory Management And Billing Easy, Efficient And Informative

Sage UBS Inventory & Billing makes stock control easier by putting the control back into your hands. It provides you with the flexibility to handle all types of inventory transactions and have instant updates and inventory status at your fingertips.

Sage UBS Inventory & Billing performs as an invoicing system where you can print invoices and delivery orders

Four types of stock valuation methods are included:

- Fixed Cost
- Monthly Average
- First-in; First-out (FIFO)
- Moving Average

The system enables companies to work easier and more efficiently with the following features:

- Wizard Setup to enable users a quick start in the set up processes

- Task flows displayed for easy reference and direct access to the required screen

- SMS to provide flexibility on retrieving information directly from the system and sending it across to customers or suppliers with personal message attached

  - Option to alert customers immediately when Delivery Order and Sales Invoice are generated

General Features	one 2015	nine 2015
System Management		
Number of Companies	Limit to 2	Unlimited
Auto Numbering	✓	✓
18 months accounting periods	✓	✓
Open / Close period(s)	✓	✓
Close Month End	✓	✓
User Management		
Number of concurrent users	Single	Up to 10
Security rights by user and user groups	✗	✓
Data Management		
Manual Backup & Restore	✓	✓
Scheduled Backup	✗	✓
Recoding facility	✓	✓
Transaction Management		
Year End Processing	✓	✓
Audit Trial	✓	✓
Information Management		
Accounting Dashboard	✓	✓
Sales / Purchase Dashboard	✓	✓
Inventory Dashboard	✓	✓
Interactive Reporting (drill down)	✓	✓
RSS Feeds	✓	✓

Accounting	one 2015	nine 2015
Advanced Features		
Tax	✓	✓
Project	✗	✓
Multi-Currency	✗	✓
Entry Methods		
Quick Entry	✓	✓
Wizards	✓	✓
Tasks flow	✓	✓
Journal Entry	✓	✓
Recurring Entry	✗	✓
Cash Flow Management		
Receipt / Payment	✓	✓
Electronic Credit Card Terminal	✓	✓
Offset/Reverse matched (knocked-off) documents	✓	✓
Cheque Handling	✗	✓
Bank Reconciliation	✗	✓
Cash Flow Statement	✓	✓
Advanced Features		
Fixed Assets	✓	✓
Accounts Consolidation	✗	✓
Budget	✗	✓
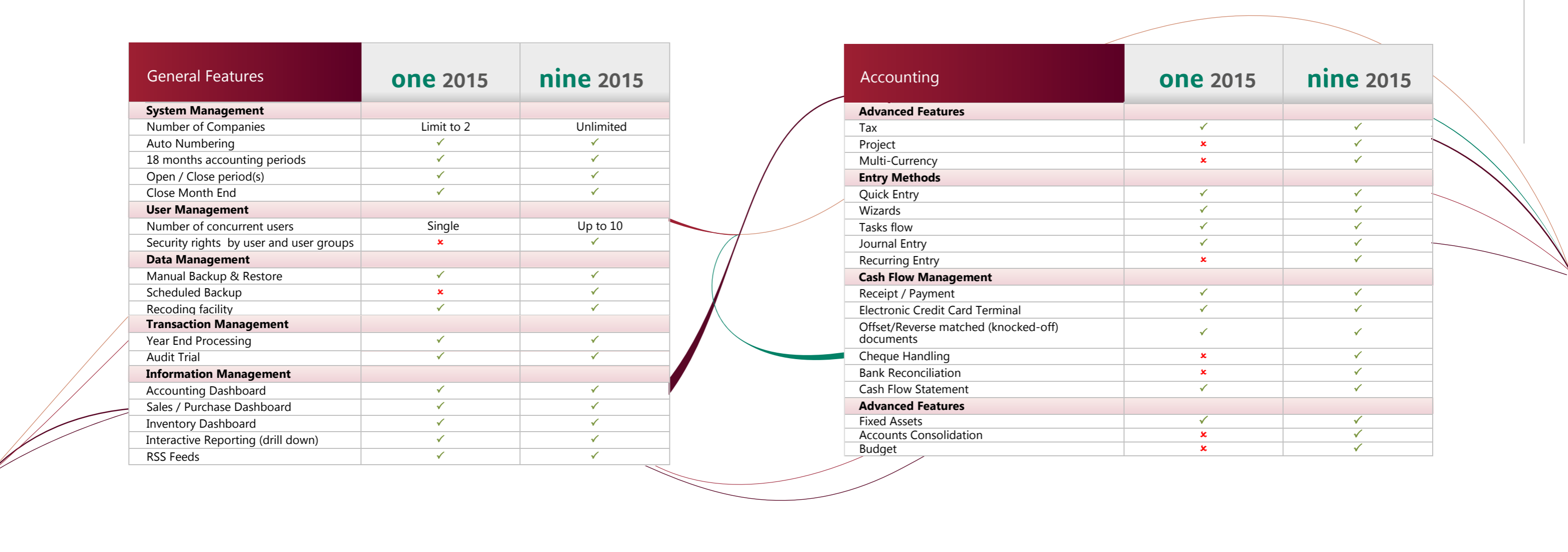
Inventory	one 2015	nine 2015
Inventory Valuation Methods		
Fixed Costs Standard Costing	✓	✓
First-in, First-out Costing	✓	✓
Average Price Costing	✗	✓
Inventory Management Features		
Handling of Negative Stock	✓	✓
Inventory Adjustment	✓	✓
Inventory Transfer	✗	✓
Inventory Issue	✗	✓
Item Assembly	✗	✓
Inventory Count	✗	✓
Inventory Attributes		
Stock item	✓	✓
Non-stock item	✓	✓
Assembly Item	✗	✓
Serialized Item	✗	✓
Matrix Item / Batch Item / Graded Item	✗	✓
Bar Code	✗	✓
Bill Of Materials (BOM)	✗	✓
Item Location	Single	Single
User-Defined Fields	✗	✓

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Purchase Processes		
Purchase Order	✓	✓
Goods Received Notes (via Receive)	✗	✓
Supplier Invoice (via Receive)	✗	✓
Purchase Return	✗	✓
Purchase Debit Note / Credit Note (via Purchase Journal)	✗	✓
Sales Processes		
Quotation	✗	✓
Sales Order	✓	✓
Delivery Order	✓	✓
Sales Invoice	✓	✓
Sales Return (via Credit Note)	✓	✓
Sales Debit Note / Credit Note	✓	✓
Cash Sales	✓	✓
Consignment Order	✗	✓
Price Management		
Customer Pricing	✗	✓
Supplier Pricing	✗	✓
Toolkits (Add-on Modules)		
Sage Connect ID	✓	✓
Sage Connect PAY	✓	✓
SMS	✓	✓

Pricing

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Suggested Retail Price	Accounting & Billing	Accounting & Billing	Inventory & Billing	Additional User
Sage UBS 2015	**MYR 688**	**MYR 1,488**	**MYR 1,688**	**MYR 550**

Software Assurance

Sage Cover

Sage Cover is a software assurance designed specifically for the users of our software solutions. It is derived from the important objective of protection in your use of Sage products.

Sage Cover
Standard

Sage Cover
Premium

When you have an active Sage Cover, you will enjoy the following benefits.

- Value Protection of Your Investment
- Ensuring You Are Always Updated
- Continuous Learning
- Self Service

Because Sage Cover is so important, we have included the 1st year of Sage Cover in every new Sage software product purchased with compliments from us!

Sage Business Care

Sage Business Care
Basic

Sage Business Care
Standard

Sage Business Care
Premium

Our Business Care programs offer a variety of support levels, therefore from a simple question to a complex requirement, our Helpdesk professionals are always just a call or chat away to assist you.

As an example to the continuous innovation and improvements to meet our customers' needs, we are introducing the following new features to our program :

- Extended Hours - 8am to 8pm
- Complimentary Training Days in every package for new training, or a refresher course
- Online Chat Support
- Remote Access Support

Starting from just MYR 10 a month, it is definitely very affordable!

Get yours now!

Helpdesk Support

	Sage Cover		Sage Business Care		
	Standard	Premium	Basic	Standard	Premium
Support Communication & Delivery Methods					
Sage Cover	●	●			
Telephony			●	●	●
Fascimile		●	●	●	●
Email		●	●	●	●
Webex Access		●	●	●	●
On-site Support - Note 1					1 day
Complimentary Training Days @ STC - Note 2			1 day	3 days	3 days
Service Level					
Service Hours			9am to 6pm	8am to 8pm	8am to 12am Note 3
Service Days			Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays
Minimum Response Time			1 day	4 hours	4 hours
Connected Services					
Connected Learning		●	●	●	●
Connected HelpDesk		●	●	●	●

Note 1 The number of days provided is per a minimum contract period of one year. Locations outside of Kuala Lumpur and Selangor will incur additional travel and accomodation charges where applicable

Note 2 The number of days provided is per a minimum contract period of one year. Subscription is via courses available at the Sage Training Centre

Note 3 Support from 8pm to 12am will be via SMS and Email

Note 4 Complimentary training days not apply

	Sage Cover		Sage Business Care		
Pricing per product per annum	Standard	Premium	Basic	Standard	Premium
		User Pack (Single)				
Sage 50						
Billing	MYR 30		MYR 120	MYR 600	MYR 1,080	MYR 1,440
Accounting Express	MYR 60	MYR 20	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Accounting Professional	MYR 150	MYR 50	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Business Express	MYR 100	MYR 30	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Business Complete	MYR 240	MYR 70	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Business Premium	MYR 300	MYR 90	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage One						
Accounting & Billing	MYR 120		MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage UBS						
Accounting & Billing	MYR 300	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Inventory & Billing	MYR 300	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
POS	MYR 120	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
BSM	MYR 120	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage Payroll						
Sage 10	MYR 120	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage 25	MYR 240	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage 50	MYR 300	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage 100	MYR 400	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Sage Premium	MYR 500	MYR 60	MYR 120	MYR 600	MYR 1,080	MYR 1,440
Easypay						
Enterprise	12% of License SRP		12% of License SRP	15% of License SRP	18% of License SRP	22% of License SRP
Enterprise from EPW	MYR 800		MYR 1,000 Note 4	MYR 1,200 Note 4	MYR 1,600 Note 4	MYR 2,200 Note 4

Sage Training Centre

The Sage Training Centre provides standardized and certified courses for our products as well as certification for payroll and HR job functions. Conveniently located within a stone's throw away from the transport hub of KL Sentral, our 10,000 square feet location comes equipped with the proper facilities and certified trainers.

Over 10,000 certifications annually!

Why a Sage Certification?

Sage is a market leading provider of business software solutions to the SMEs worlwide, therefore a certification in a Sage product could just be the door opener to employment opportunities that you have been looking for. In addition, a certification formalizes your experience and expertise as a trained user of Sage products, increasing the value of your experience in your resumé.

You will then join a community of certified users of Sage products whom benefit from the latest updates on products and activities.

Why a course at the Sage Training Centre?

- Small and focused classes
- Practical hands-on training
- Year-round courses available for your convenient planning

What courses are offered at the STC?

	Online	Training Centre	On-Site
Sage UBS Accounting & Billing	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage UBS Inventory & Billing	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage 50 - Billing	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage 50 - Accounting	Course | MYR 600	2 Days | MYR 1,200	2 Days | MYR 3,000
Sage 50 - Business	Course | MYR 600	2 Days | MYR 1,200	2 Days | MYR 3,000
Sage Payroll	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage EasyPay - Payroll	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage EasyPay - Leave	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Sage EasyPay - E-Portal	Course | MYR 300	1 Day | MYR 600	1 Day | MYR 1,500
Certified Payroll Administrator (CPA)	N/A	2 Days | MYR 1,200	N/A
Certified HR Administrator (CHA)	N/A	2 Days | MYR 1,200	N/A

On-site Training is available at a rate of MYR 1,500 per day whilst Consultancy is chargeable at a rate of MYR 2,000 per day

Other Service

Services Rate		Services T & C

Onsite Services	Rate per day
Project	RM 1,500
Group Training (max 3 pax)	RM 2,500
Custom	ASK US !
Services	**Rate per day**
Report Customization	RM 1,500
Data Migration	RM 1,500
Consultancy	RM 2,000

* These services can be evaluated and estimated for large scale projects

Services T & C

- Services (less than 3 estimated days) - 100% payable prior to start of Project Implementation

- Services (more than 3 estimated days) - 100% payable prior to start of each Implementation phases

- Credit terms can be applied to a maximum of 14 days (subject to approval)

- Unconsumed man day(s) shall be refunded within 14 business days

- Additional man day(s) shall be treated as a separate quote and payable prior continuation of Project

- Out of pocket expenses ie. Traveling & accommodation expenses are borne by customer, applicable to outstation/oversea locations

- Services are subjected to 6% service tax