



Oceana Subsea Company Presentation For Can Global

Presented by
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Gad Habiby

Who are we



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- **Gad Habiby – Managing Director**
 - Previously involved with Fugro, C&C, STS, Neptune and has been very successful with his own consultancy service. More than 25 Years of industry experience
 - **Scott Freeland – Director**
 - Previously worked with various ROV companies including Fugro, Canyon, Saipem, Subsea 7, ROVOP and Neptune. Over 20 years of ROV experience on and offshore.

What do we do?



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- Oceana Subsea's management and administration Team is focused on enabling our operators to deliver the services you need:

SAFELY, RELIABLY and COST EFFECTIVELY

using:

- Processes and procedures built on decades of experience of working to maintain the SAFETY of People, Assets, the Environment and both your and our Businesses.
- A Maintenance and Operation culture which focuses on avoiding issues through programs of intelligent monitoring and preventative actions, enhancing RELIABILITY to reduce downtime.
- The careful selection of proven ROV systems & technology, to deliver our services at reasonable cost, reflecting our Clients' need to improve efficiency in their offshore operations.

What do we do?

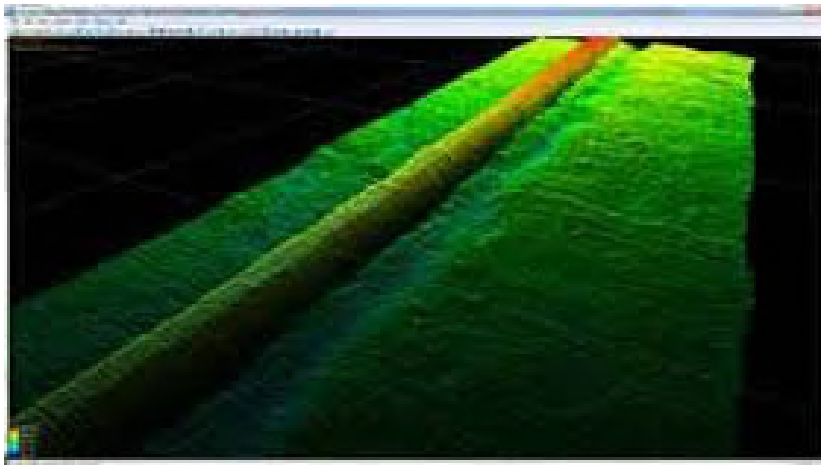


The Company's core strengths, which are key to delivering results to our clients, include;

- Our primary focus is not on how to deploy our assets, but on how to solve your issues.
- Engineering led solutions mean that we will tailor our equipment and services specifically to your requirements, rather than pushing less than ideal equipment out to do your project.
- We specialise in finding solutions to new requirements. Often these solutions will involve adapting existing technology to serve a new purpose, enhancing the execution, while de-risking the project.
- With strategic relationships we can offer a full vessel based turnkey solution

What do we do for you?

- Supported by the management and administration team, Oceana Subsea's offshore operators deliver:
 - A reliable and stable Survey and Inspection platform designed to help you acquire high quality data, enabling you to control your projects and make informed decisions for future operations.



- » UXO surveys
- » Environmental surveys
- » Multibeam Bathymetric Surveys
- » Sub-bottom profiling for geo-hazard identification
- » Sidescan sonar for object detection, site clearance
- » Depth of Burial surveys on pipelines, umbilicals & cables

What do we do for you?



- **Oceana Subsea supply, operate and maintain:**

- An Intervention workhorse configured to support light or heavy duty Construction activities, installing or recovering/removing subsea assets.



- » Metrology, Spool & Jumper installation
- » Mattress, Supports & Crossing Installation
- » Pipe & Cable Lay Support
- » Cable cutting
- » Hook ups, pull-ins
- » Pile installation
- » Anode replacement

What do we do for you?



- Oceana Subsea supply, operate and maintain:
 - A Drill Support system, configured to support offshore Drilling & work-over activities.



- » Guide Base / Template installation
- » Guide Wire cutting
- » Drill Cuttings removal
- » AX Ring Changeout
- » Pre-jacking site clearance
- » Rig Inspection, cleaning, FMD, CP Surveys

How do we maintain high standards?



- Core skills & technologies:

- Key personnel throughout the business understand the needs and priorities of time critical offshore operations.
- Competency and training matrix in place to allow our personnel to progress
- ROV Systems have been chosen for their proven track records and ease of maintenance.
- Personnel are trained to the highest standards, including essential maintenance time on the systems in use.

How do we maintain high standards?



- **Planning & Preparation:**

- Oceana's management team understand the value of good planning to prevent avoidable time & cost over-run and to ensure that when the unexpected does happen, we have strategies in place to deal with it rapidly.
- Oceana's ROV Systems are prepared thoroughly prior to mobilisation; smaller additional costs in the preparation phase translate into major savings in downtime later on.
- Oceana's Processes are designed to control what we do in a simple, traceable and repeatable manner, making it easier to do things the right way, thus reducing failure potential.

Triton XL Heavy Duty ROV Specification



- Ideal for all types of projects as listed in the above sections
 - Highly capable ROV 100 HP system
 - Known throughout the industry as a work horse ROV
 - Very simple but highly efficient
 - An abundance of highly trained personnel available
 - Easy access to fit survey equipment including complex skids
 - Easy to install hydraulic tooling due to new separate tooling valve pack
 - Shallow and deep water capability
 - Manipulators fitted (Schilling 5 function Rigmaster and Schilling 7 function Orion)
 - Sonar, Cameras and lights as standard
 - Hydraulic Pan and Tilt

Triton XL Heavy Duty Work Class ROV



Triton XL Heavy Duty Work Class ROV



Triton XL Heavy Duty Work Class ROV



Triton XL Work Class ROV LARs and TMS



Additional ROV systems available



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- Oceana can supply other ROV systems should the project dictate the requirement

- Free Swimming Triton XL 100 HP
- Triton XL 150 HP (upgraded ROV) A-Frame launched
- Triton XLS 150 HP Ultra heavy duty ROV
- Saab Seaeye Tiger
- Saab Seaeye Cougar

All of the above ROV systems are available on request and can be launched via either crane or A-Frame

Conclusions – why are we different



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- Oceana is run by a team of individuals who completely understand the ROV market and how it changes:
 - Instead of simply supplying an ROVs, we work to understand the Client requirement to better offer the correct solution
 - If we understand then we can advise
 - We have access to equipment that will suit individual project needs
 - We are less aggressive in our contractual approach
 - We look at the various aspects of the contact to see where we can support
 - Mobilisation and demobilisation
 - Equipment standby rates
 - Standby/Transit rates

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