ZEONIQ

Cloud-based Point of Sales &
Retail Management Solutions

Introduction

- ZEONIQ research & development center is incorporated in July 2015, focusing on providing software-as-a-service (SaaS) point of sales solutions.
- ZEONIQ products are developed by a team of very experienced developers.
- Our missions:
  - To provide an end-to-end platform that link up our customers with their customers
  - To provide practical solutions and technologies to tackle our customer's challenges in order to achieve better productivity and profitability
  - To strive for excellence in all aspects of our solutions

Why SaaS

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Component	On-premise Cost	ZEONIQ Cost
License fee	~3,000 per license (one time)	Flat 120 per month (subscription)
Maintenance fee (yearly)	~20% of software price	0
Server	~10,000 entry level	0
Infrastructures (Firewall, routers/switches, backup NAS, server room, utilities etc.)	~30,000	0
Server software licenses (e.g. MS SQL Server/CAL, Windows Server)	~20,000 (standard version)	0
IT Personnel (Database administrator, system engineer)	~10,000 per month	0
Unplanned repair cost	~8,000	0

Cost Comparison (On-premise vs SaaS)

ZEONIQ POS

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ZEONIQ POS Features

Standards

- Support multi-currency & multi-language
- Adopt POS standards e.g. Unified POS & Epson ESC/POS
- Auto-upgrade
- Training Mode

Advanced Promotion Engine

- Auto discounted items
- Tier discount by qty
- Happy hour or weekend sales
- Buy 1 free 1
- Bundle pricing (e.g. Buy 1 shirt + 1 pant for $80)
- Mix & match (e.g. Buy X get Y @ 50%)
- Buy above $500 get $50 off

F&B

- Table Management
- Kitchen Slip Printing
- Flexible Combos & Modifiers

Multiple Platforms

- Windows
- iOS
- Android

Flexible & customizable order screen

- Touch or non-touch screen
- Retail or F&B
- Left or right-handed

Mall Integration

- One Utama
- GPO
- IOI City
- Queen's bay
- Paradigm

Customer Experience Management

- Fully integrated with CXM
- Points & Stamps Collection
- Voucher System
- Dashboard
- Reporting

3A Security

- Authentication
- Authorization
- Accounting

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ZEONIQ RMS

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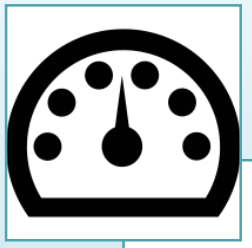
User Interface

- Web-based
- Access anywhere
- Fully compatible with mobile views

Comprehensive Security

- HTTPS with trusted 2048-bit SSL certificate
- 3 layers of security
  - Authentication
  - Authorization
  - Accounting
- Ownership Policies
  - Restrict user to specific outlets and/or products



Live Analysis

- Dashboard with charts for instant information & quick analyzing at a glance
- Performance comparison by:
  - Last month
  - Last year
  - Outlets
- Switchable chart dimensions & aggregations

ZEONIQ RMS Features

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Inventory

- **Features**
  - Stock adjustment
  - Inter-location transfer
  - Purchase Order
  - Purchase Return
  - Goods receive/discrepancy
  - Stock request
  - Sales order
  - Delivery order
  - Invoice
  - Repost negative stock
  - Stock conversion
  - Stock take
- **Supported Costing**
  - FIFO
  - WAC

Advanced Reporting

- Listing & Pivot report types
- Standard Function
  - Dynamic filtering & groupings
  - Top-N
  - Settings management
- List of reports:
  - Daily summary (Z-report)
  - Sales summary
  - Sales details by product, tax & charges, discount, sales person & payment
  - Bill summary
  - Hourly sales
  - Session sales
  - Table turnover
  - POS audit log
  - Stock summary
  - Closing stock
  - Stock movement

3rd Party Integration

- Accounting
  - SQL Accounting
  - AutoCount Accounting

ZEONIQ RMS Features

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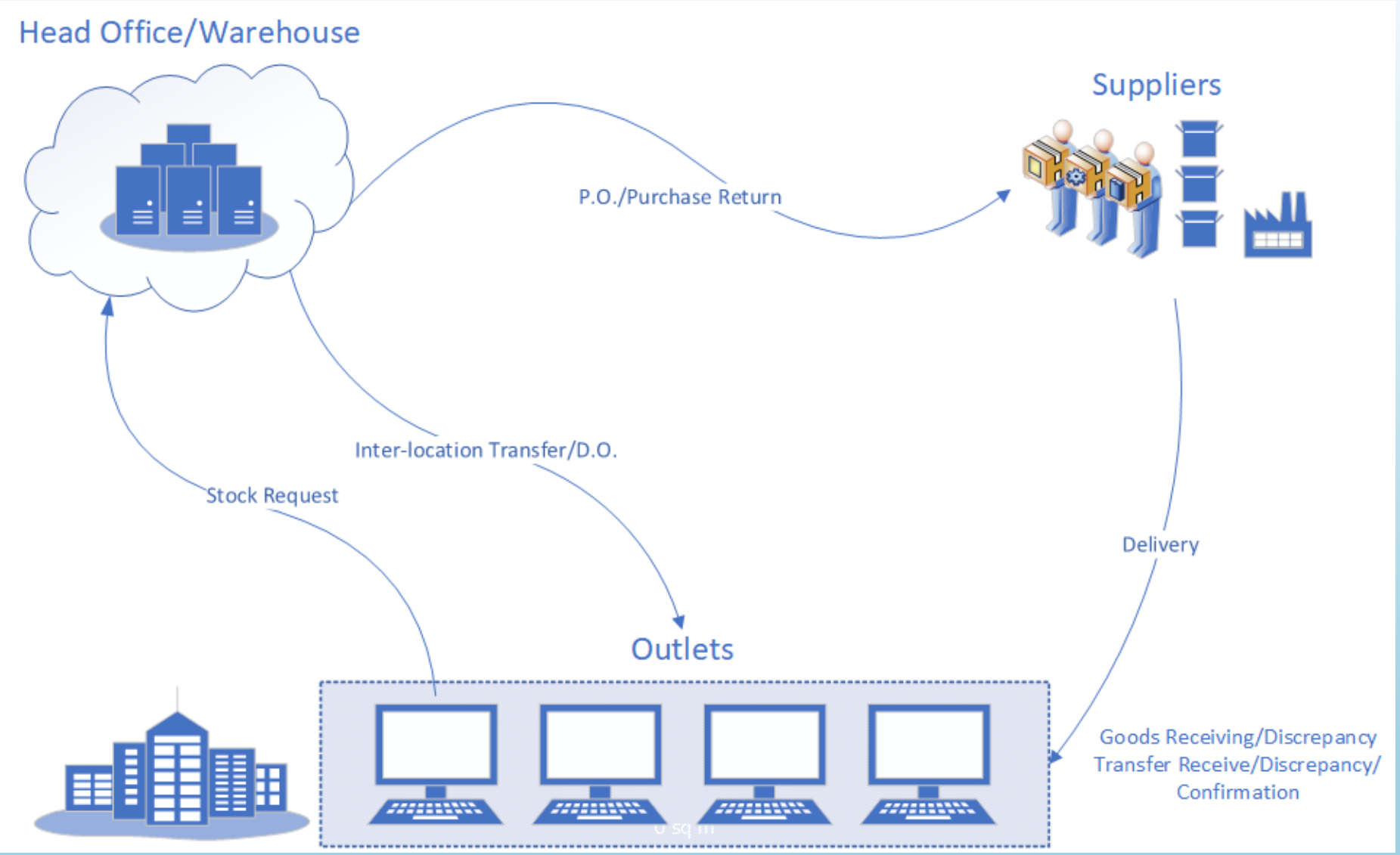

ZEONIQ Inventory Flows

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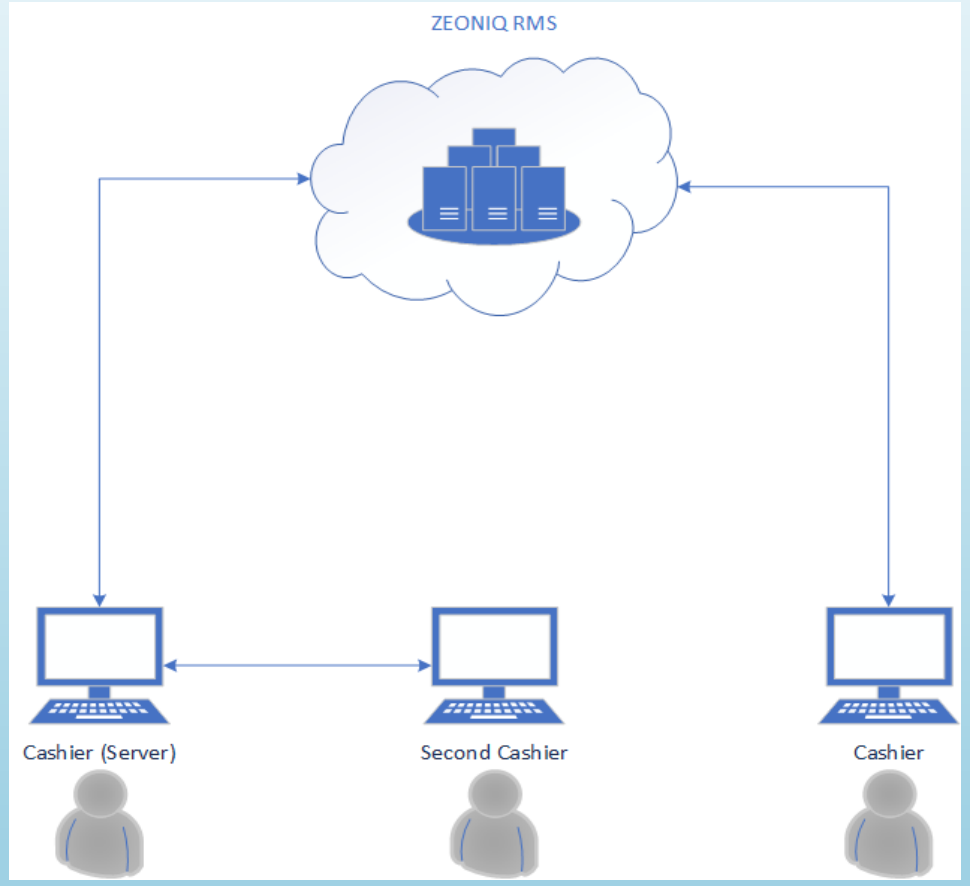
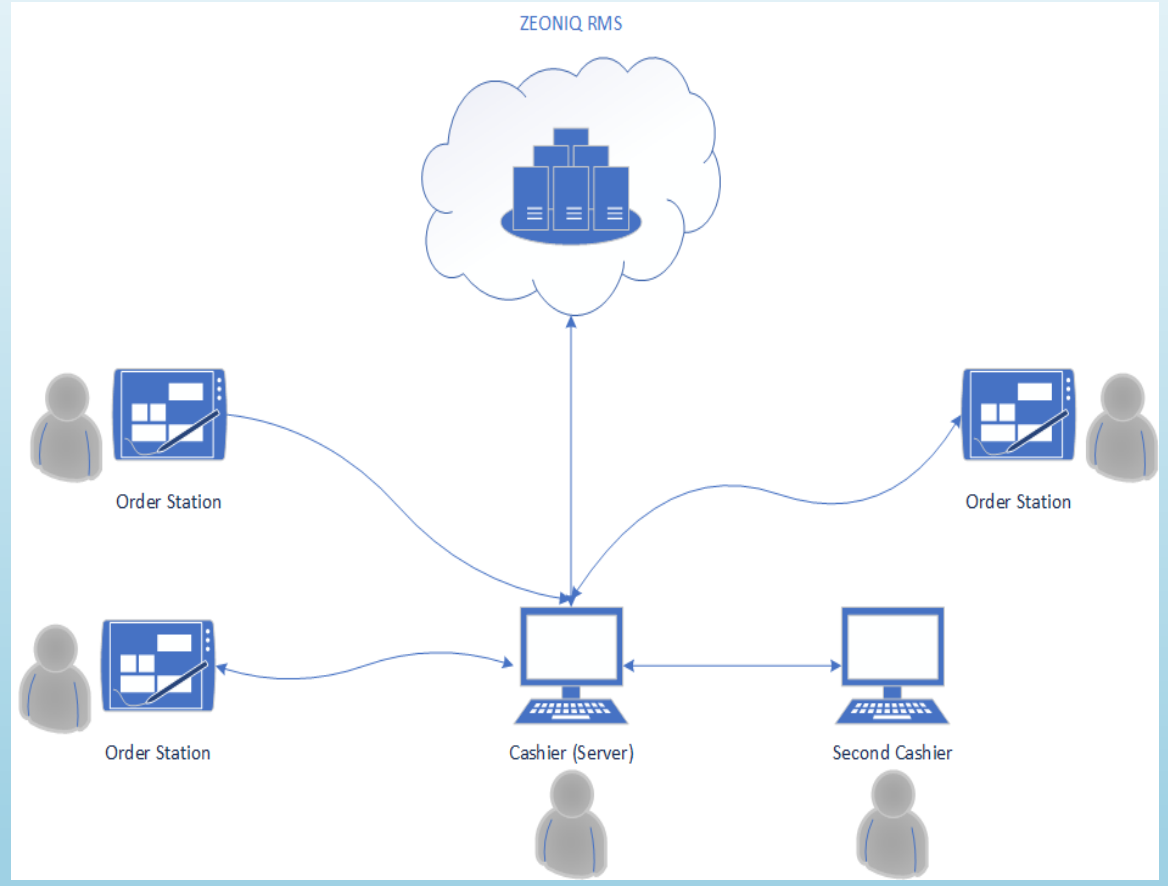
Retail



F&B



ZEONIQ System Architecture

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ZEONIQ Pricing

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