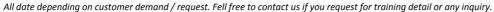
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COMPETENCIES		DOMAIN D1 – STRATEGIC COMPETENCIES				DOMAIN D2 – APPLIED COMPETENCIES		
	Business Acumen, Business Development	D1.1.1	ESBUV© - Enhancing Business Values		D2.1.1	BRIEF© - Biz. Rapport with Franchisees		
1		D1.1.2	GloBE© - Globalizing Brand Excellence		D2.1.2	PEM© - Professional Event Mgmt.		
		D1.1.3	STIA© - Strategic Thinking in Action	19-20 Jan	D2.1.3	PPP© - Proposal Preparation & Presentation	5-6 Feb	
		D1.1.4	SunTA© - Sun Tzu Applied			•	II.	
		D1.1.5	CIA© - Creativity Innovation Advantage					
		D1.1.6	The New USA© - United States of Asia					
2	Financial Acumen		1	1	D2.2.1	FiL© - Financial Literacy (non-financial people)		
3	Sales & Marketing, Customer Service	D1.3.1	MAc© - Marketing Accelerated		D2.3.1	CEE© - Customer Experience Extraordinaire	16-17 Mar	
				•	D2.3.2	IBC© - Innovative Business Com.		
					D2.3.3	INS© - Innovative Negotiation Strategy		
4	HR / People / Personnel	D1.4.1	HAR© - Human Asset & Recruitment		D2.4.1	ACE© - Agents Convention Energizer		
		D1.4.2	6D-PerD© - 6D Performance Diagnostic		D2.4.2	Code of Life (Retirement Program)		
				•	D2.4.3	ESC© - Executive Silver Crest	23-24 Apr	
					D2.4.4	EGC© - Executive Gold Crest		
					D2.4.5	SSC© - Supervisory Silver Crest	11-12 May	
					D2.4.6	SGC© - Supervisory Gold Crest	·	
					D2.4.7	ETNA© - Effective TNA		
					D2.4.8	PEER© - People Engage, Empower & Retention		
					D2.4.9	PERIBADI© - Infusing Personalities		
					D2.4.10	People Partnership©		
					D2.4.11	SuMo© - Success Motivation		
					D2.4.12	The Recruiter©		
5	Personal Effectiveness & Performance	D1.5.1	BIBO© - Box-In, Box-Out Thinking		D2.5.1	CTiPS© - Creative Thinking in Problem Solving		
		D1.5.2	G2G Transformation©		D2.5.2	CU© - Creativity Unlimited		
				1	D2.5.3	CTASk© - Critical Thinking & Analytical Skills	4-5 Jun	
					D2.5.4	DIP© - Deep Impact Presentation		
					D2.5.5	LLL© - Like, Love, Lead		
					D2.5.6	TIM© - Time Is Money		
6	General Management, Admin & Secretarial				D2.6.1	CPM© - Competent Project Manager	6-7 Jul	
					D2.6.2	DAC© - Document Admin & Control		
					D2.6.3	MoTJA© - More Than Just Admin		
					D2.6.4	RSS© - Reporting Styles & Strategies		
					D2.6.5	The Phone – Effective Tel. Skills	10-11 Aug	
7	Public Relations				D2.7.6	Heart, Not Hard Talk©		
8	Supply Chain				D2.8.1	WIN© - Winning in Negotiation	1	
9	11.7				D2.9.1	8S-TEP© - 8S Techniques		
					D2.9.2	API Spec Q1 9th Edition		
	Technical and Production				D2.9.3	ISO9001 AA© - Awareness & Appreciation	12-13 Oct	
					D2.9.4	ISO9001 CAP© - Competent Auditor Program	12-13 Nov	
					D2.9.5	ISO14001 AA© - Awareness & Appreciation		
					D2.9.6	ISO14001 CAP© - Competent Auditor Program		
					D2.9.7	ISO22001 AA© - Awareness & Appreciation		
					D2.9.8	ISO22001 CAP© - Competent Auditor Program	1	
10	Research & Development				D2.10.1	8i Analytical Competency	1	
11	Law / Legal				D2.11.1	3G© - Grooming Good Governance		
12	CESR (Corp. Env. & Social Responsibility)					-		

Q2 – April to June 2015

Q3 – July to September 2015